VOORBURG 2002

PRINCIPAL PAPER:

ROAD FREIGHT

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Service industries covered

UK SIC: 60.24/9 Freight transport by road:

• i.e. excludes 60.24/1 (moving household/office furniture)

CPC: 6423 Road transport services of freight:

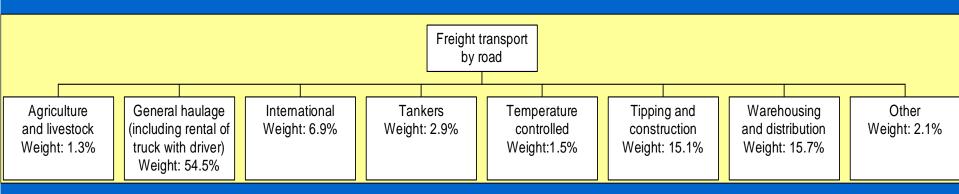
- 64231 by refrigerator vehicles
- 64232 by tank trucks or semi-trailers
- 64233 of containerised freight

Main characteristics of road freight services relevant to price collection

- size and type of vehicle
- nature and weight of cargo
- distance of journey and/or destination
- time criteria for delivery, if applicable
- client/customer reference
- any other special conditions

Industry structure

Framework for price collection:



UK industry characteristics (1):

| | Of which (employees) | | | |
|----------------------|----------------------|------------|--------------|-------------|
| | <u>Total</u> | <u>0-9</u> | <u>10-99</u> | <u>100+</u> |
| Enterprises | 33,747 | 30,070 | 3,484 | 193 |
| Employment | 264,968 | 65,811 | 83,409 | 115,748 |
| Turnover (£m) | 19,970 | 4,925 | 6,631 | 8,415 |
| Percentage of total: | | | | |
| By enterprises | | 89.1 | 10.3 | 0.6 |
| By employment | | 24.8 | 31.5 | 43.7 |
| By turnover | | 24.7 | 33.2 | 42.1 |
| June 2002, UK | | | | |

UK industry characteristics (2):

- 87% of operators have <= 5 vehicles
- 57% have only one vehicle
- average fleet size is 3.7

UK industry characteristics (3):

- some in-house freight transport services
- 3rd party contractors move about 75% of all goods
- independent road hauliers own 80% of all vehicles over 35 tonnes

Large companies:

- increased range of related services, e.g.
 - -storage and warehousing
 - –freight forwarding
 - -information management services
 - -consultancy services

Current sample (panel)

| <u>Employees</u> | Total no. of units | No. in sample 2002 |
|------------------|--------------------|-----------------------|
| 0-9 | 30,070 | 2 |
| 10-19 | 2,022 | 6 |
| 20-49 | 1,140 | 27 |
| 50-99 | 322 | 13 |
| 100-299 | 139 | 11 |
| 300-499 | 23 | 5 |
| 500+ | 31 | 13 |
| TOTAL | 33,747 | 77 |

Examples of items priced:

| INDUSTRY SECTOR | DESCRIPTION OF SERVICE | Price for: Q1/2002 |
|-------------------------------------|--|--------------------------|
| Agriculture and Livestock | 44 tonne articulated vehicle - full load, wheat from Lincoln to Girvan. | £455 |
| Tankers | 44 tonne articulated vehicle – full load, bulk powder from Teesside to Manchester. | £280 |
| Temperature Controlled Transport | 40 ft. articulated fridge box vehicle – 60 pallets of food coating from Banbury to Whittlesey. | £175 |
| Tipping and Construction | 38 tonne tipper vehicle – full load, coal from Cumnock to Longannet Power Station, Kincardine | £154 |

Possible areas for improvement:

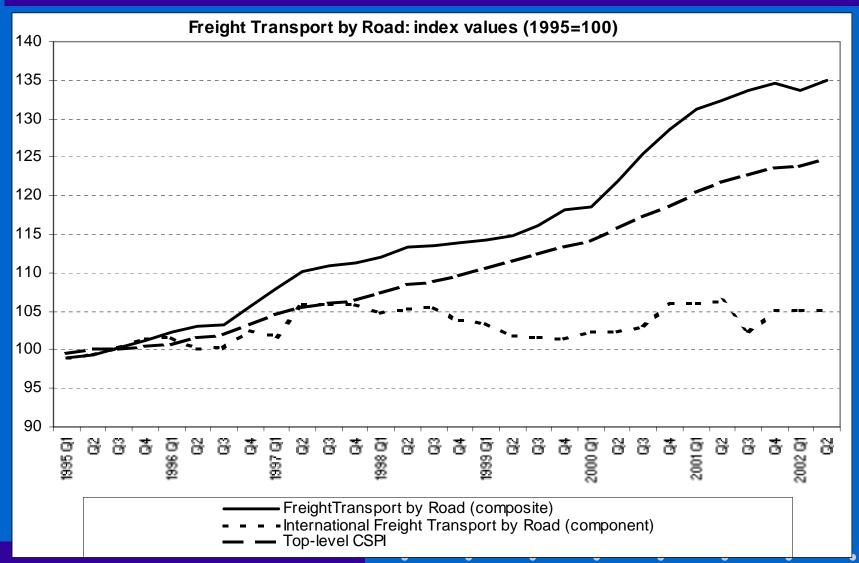
- rebasing
- increase in sample size/improving coverage
- more detailed indices within sector
- inclusion of large businesses not classified to road freight?
- review of contract specifications and how they change

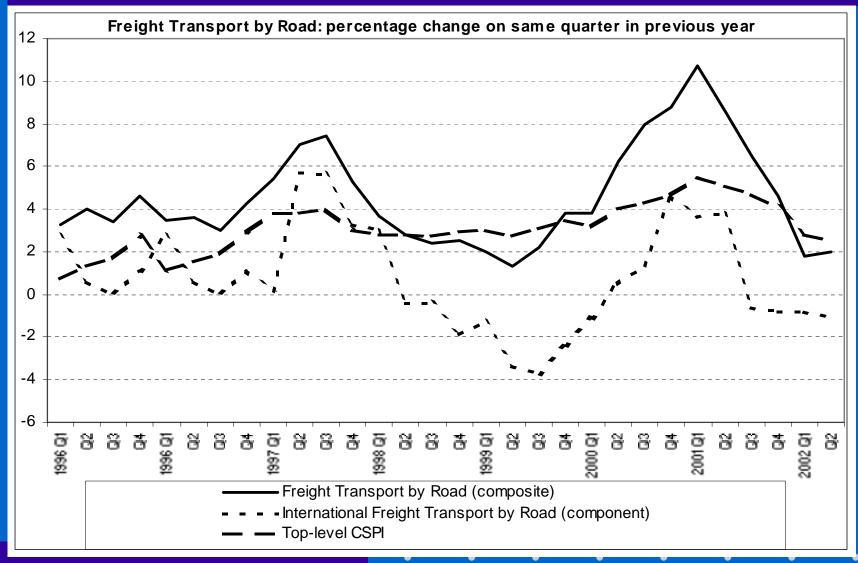
Quality assurance survey 2001

- 90% of responders content with pricing method and its relevance
- 96% content with form and guidance notes
- 90% considered service categories reflected industry adequately
- 64% regarded price index was accurate reflection (varied opinions for those who did not)

Results

- available from Q1 1995
- used as a deflator in quarterly GDP and monthly Index of Services





Other countries

Full appendices to principal paper for:

- Australia
- Netherlands
- USA
- New Zealand

Other countries: industry characteristics

- large proportions of small operators esp for UK & Aus
- greater international activity for Ned & UK (60% of trip border-crossing for Ned)
- de-regulated, but many different legislative effects on prices related to safety, environment etc. - occasionally causing problems, e.g. NZ

Other countries: coverage

- similar categorisation for all countries, i.e. using distance, type of vehicle, load
- all exclude corporations carrying out their own distribution
- inter-modal/logistics and other, related services generally excluded
- furniture removals included, except for UK
- overlap with courier services in Aus & NZ?

Other countries: price collection methods

- mostly specification and contract pricing (prices per trip based on specific rates for type of load)
- Ned also use model prices
- US also include spot hire, list and tariff prices (little account of spot hire for UK and Aus)

Summary

- well-established price indices
- similar industry structures and service categorisation, so similar publication structures possible (referenced to CPC)
- most limitations minor and rectifiable, e.g. increasing samples
- stability of service specifications (quality adjustment not a major problem)